



# COST EFFECTIVE ALTERNATIVE TO OEM TECHNICAL TRAINING

Agilitas training services provide flexible, cost-effective and experienced resource for multi-vendor hardware support training. Course content incorporates product training on both current and legacy technologies across all the leading OEM platforms.

What differentiates Agilitas training from many others is that the course delivery is a mixture of classroom and lab delivery with the emphasis being hands-on methodology. This approach provides delegates with the necessary skills to transfer the knowledge they have learnt into providing resolutions in real-life technical environments for our customers.

## Challenges

Ensuring their engineering teams are trained and skilled to the most relevant and up-to-date IT systems is a constant challenge for Agilitas customers. Those challenges will quite often be one of the following...

- > High cost for OEM based training modules
- > Restrictive fixed course contents on many technology training courses
- > Minimal choice of product courses
- > Releasing field personnel to attend training
- > Keeping engineers skills current against supported installed bases

In response, Agilitas training services has developed a wide range of course content that is purely focused on the needs of the customer and their engineering teams.

## Solution - the Agilitas difference

- > Options of bespoke, as well as fixed content courses
- > Courses span across a wide range of OEM platforms
- > A wide range of hardware support, helpdesk and product familiarisation courses

## Benefits

- > Customer defined course content and duration
- > Increase first time fix levels across engineering teams through more informed and accurate diagnosis
- > Reduce service delivery costs through timely call closure
- > Bring outsourced support against non-core products back in house
- > Remain competitive on tenders with the ability to quickly upskill team members
- > Competitive pricing in comparison to alternative training routes
- > Legacy and current product training available
- > Trainers skilled with field expertise across multiple vendors
- > A valid alternative to expensive and inflexible OEM training options



Agilitas training services delivers a valid alternative to highly priced and inflexible OEM training options



## Where we can assist

- > When you have a requirement to extend current product experience and capability
- > If you need a bespoke training option – specific products, specific timescale
- > Are you looking for hardware or software training with a focus towards ‘hands on’ learning?
- > If your current training requirements are restricted by budgetary limitations or course availability
- > Do you have a requirement for a technical training facility to run your own training courses?

## Service features

- > Open course and bespoke training solutions are delivered from our purpose built training facility in Nottingham, UK
- > We leverage our extensive range of test rigs to offer both entry and advanced level support training
- > Training is delivered by qualified personnel with first-hand experience in the repair and support of the products under instruction
- > Courses can be tailored to service, product or solutions sales in addition to field engineering, and in-house technical personnel

TRAINING CAPABILITY			
	Server	Disk Storage	Tape Storage
Cisco	Unified Computing Systems		
DEC	AlphaServer VAX	StorageWorks	Legacy Libraries
Dell		EqualLogic	
EMC		CX Clariion VNX	
Fujitsu	PrimePower Primergy Blade		
HP	ProLiant (ML?DL?BL) Integrity Blade HP9000 Superdome	EVA MSA LeftHand	MSL
Hitachi			USP AMS
IBM	pSeries xSeries RS/6000 Legacy AS/400 Legacy BladeCenter	DS Series Storwize	35xx Libraries
NetApp		FAS 9xx FAS 30xx FAS 60xx	
Sun	Entry level Server Midrange level Server Enterprise Server M-Series T-Series		
Software	Unix Fundamentals Solaris Fundamentals		